

## 40 Guests in 4 Minutes

Why 40? Usually only half of those invited will be able to attend. By inviting 40 guests, you will ensure the success of your party! Sounds difficult to do? Not really, give it a try...

### *CAN YOU NAME?*

4 Relatives

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4 Places you do business (bank, post office)

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4 Friends

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4 People who owe you a favor or you haven't seen in a long time

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4 Co-Workers

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4 Spouse Co-Workers and/or Relatives

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4 Neighbors

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2 People looking for extra \$\$\$

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4 Church or Social Group Contacts

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2 People who would love a night out

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4 Contacts through children

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\* Bonus: Hostess you booked from

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### **HOW TO HAVE A \$600.00 PARTY**

1. Set your goal at \$600.00 party sales.
2. **OVER- INVITE!** Fill ever blank on your mailing lists and send back to me within 3 days.
3. Personally call and invite/remind your guests. This is the **MOST IMPORTANT** tip I can give you.
4. Give a couple catalogs to your roommate or spouse to take to the office/school. Send books with your kids to school for their teachers to order. Ask **ALL** your friends, family, neighbors, and co-workers to order too.
5. Set a goal to have at least 12 in attendance.
6. Have at least \$150.00 - \$200.00 in prepaid orders before the party...it's not too hard to do. Just a little work and a few phone calls will do the trick.
7. Ask **EVERYONE** that you talk with to place an order **AND** to host a party to get **FREE** products too. (Because when you get datings then you get **MORE** for **FREE!**)
8. **BE EXCITED!** I know that I'm excited to be able to spend an hour or so with you and your family and friends to show you wonderful products and ideas. It's **SO** easy to have a \$600.00 Party.

Remember that no one is ever insulted by an invitation. And a personal invitation first is usually best!