

I AM SO EXCITED ABOUT YOUR PARTY! By setting your goal for a \$1,000 party, you are assuring yourself of receiving wonderful gifts and bonuses as a host! Here are some hints and suggestions that will make this your BEST TUPPERWARE PARTY ever!!!

## WE CAN DO IT!! Decide that you want to have a \$1,000 party.! IT IS JUST 25 X \$40 ORDERS!

**Over-invite**. Less than half of the people that you invite will usually attend. Your personal invitation is **most important**! If you do not speak to each person, they will not come to the party. Notices on bulletin boards or mailed invitation don't work as well as a personal touch!

I've enclosed small brochures that you can use as you personally invite everyone! If you need me to mail any—email me with the addresses and I'll be happy to do so!

**Sound excited** about your party! I promise you and your guests a fun and informative demonstration.

Tell each guest to bring a friend. I'll have \$5000 bonus auction prize money for them!

Set your goal at **thirteen guests in attendance**. When your thirteenth guest arrives, you will receive a **bonus** from me! PLUS I WILL ADD MORE TUPPERWARE TO OUR AUCTION!

I will have bonus auction bucks for every customer who brings a \$25+ order from someone who could not attend.

**Send catalogs** with your husband and family, so they can help you get outside orders at work and club meetings.

**Have a \$250 or more in paid orders when I arrive.** You'll receive another bonus from me for each \$200 in pre-party orders.

I am looking forward to your demonstration and helping you to earn some wonderful host gifts!!! Please call me if you have any questions, or if you need extra catalogs or order forms.

IMPORTANT: I have reserved this date for your party. Should you discover this date will not work for you, please call me with at least ten days notice so we can reschedule. Tupperware parties are my business-this will allow me to date another party into that time.

Tupperly Yours,