Let's make your party Grand by having a $\mathbf{\$ 1 0 0 0}$ Tupperware party! You can receive over \$200 in Tupperware and receive $\mathbf{3}$ half price items!!

## So let's PLAN THAT \$1000 PARTY TOGETHER!

*FIRST, OVER INVITE: Usually $1 / 3$ attend, $1 / 3$ place an outside order (if you call them) and the other $1 / 3$ may not be interested. Be sure to include the words "and guest" on your invitation labels and send those to me ASAP.
*The average Tupperware order is between $\$ 40-50 \ldots$... here are some examples: 20 orders @ $\$ 50$ each is $\$ 1,000$ (invite 30,10 attend, 10 outside orders) 30 orders @ $\$ 34$ each is $\$ 1,000$ (invite 45,15 attend, 15 outside orders) 15 orders @ $\$ 69$ each is $\$ 1,000$ (invite 23, 8 attend, 7 outside orders)
*SHOW YOUR CATALOGS/FLYERS to everyone (even people who cannot attend can order....ask me about TupperConnect). Start now, just explain that delivery will be approximately two weeks after we close the party.
*MAKE REMINDER CALLS: Everyone gets busy and party attendance increases when you make reminder calls... a day or two before the party ....just tell them you are planning your refreshments and are they coming \& are they bringing a guest?
*BE EXCITED AND MENTION what's new; be sure to tell your friends about our fabulous sales in the current sales brochure and ask if they would like to host a party!!

I am looking forward to working with you to achieve the goal of a $\$ 1000$
Tupperware party. Wow, $\$ 200$ in host credits, plus the extra current bonus offer, 3 HALF PRICE items and a Thank You Gift too!

## Now that's a lot of Tupperware!

I've got the date of $\qquad$ reserved for you!

Please call me if you have any questions, Your friend in Tupperware,

