



Let's make your party Grand by having a \$1000 Tupperware party! You can receive over \$200 in Tupperware and receive 3 half price items!!

So let's PLAN THAT \$1000 PARTY TOGETHER!

*FIRST, OVER INVITE: Usually 1/3 attend, 1/3 place an outside order (if you call them) and the other 1/3 may not be interested. Be sure to include the words "and guest" on your invitation labels and send those to me ASAP.

- *The average Tupperware order is between \$40-50.... here are some examples:
 - 20 orders @ \$50 each is \$1,000 (invite 30, 10 attend, 10 outside orders)
 - 30 orders @ \$34 each is \$1,000 (invite 45, 15 attend, 15 outside orders)
 - 15 orders @ \$69 each is \$1,000 (invite 23, 8 attend, 7 outside orders)
- *SHOW YOUR CATALOGS/FLYERS to everyone (even people who cannot attend can order...ask me about TupperConnect). Start now, just explain that delivery will be approximately two weeks after we close the party.
- *MAKE REMINDER CALLS: Everyone gets busy and party attendance increases when you make reminder calls... a day or two before the partyjust tell them you are planning your refreshments and are they coming & are they bringing a guest?
- *BE EXCITED AND MENTION what's new; be sure to tell your friends about our fabulous sales in the current sales brochure and ask if they would like to host a party!!

I am looking forward to working with you to achieve the goal of a \$1000 Tupperware party. Wow, \$200 in host credits, plus the extra current bonus offer, 3 HALF PRICE items and a Thank You Gift too!

Now that's a lot of Tupperware!	
I've got the date of	reserved for you!
Please call me if you have any questions, Your friend in Tupperware,	