Take Control of **YOUR** Time

"SUCCESS DOESN'T COME TO YOU ...YOU GO TO IT." – MARVA COLLINS

The front of your 2014 Date Me Planner says **My year for success**. What would a successful year look like to you? There's no time like the present to set your goals, make real plans to achieve them and believe in yourself! It's all about attitude.

Whatever you seek to accomplish, you need to take control of your most important resource: time. And one of the easiest ways to control your time is to stay on top of your planner.

START NOW

Start by entering in all of your important personal dates including family time, appointments, etc. A full planner helps you remember how valuable your time is (and also makes you look a little busier when you first start getting parties scheduled). It's natural for people to think of busy people as successful people, so be sure your planner captures the full picture of your priorities.

Suggestion: create categories for your time and color-code with highlighters.



PLUG SOME POWER HOUR TIME INTO YOUR SCHEDULE TO HELP YOU FOCUS ON WHAT MATTERS MOST.

• Spend 15 minutes on Host update calls. Check in with Hosts of upcoming parties to reinforce party goals, find out how plans are coming and to answer any questions. • Spend 15 minutes on dating calls. Use this time to reach out and date more parties. Remember to use FRANK to remind you where to look for datings outside of the party. Friends, Relatives, Acquaintances, Neighbors and parents of your Kids' friends.

• 15 minutes on customer service calls.

Designate this time to contact customers

for feedback on their product orders, answer questions and to see if they need any warranty help or would like you to mail them a brochure.

• 15 minutes on recruiting calls.

Recruiting can be as simple as sharing your own story. Has anyone expressed an interest in what you do? Follow up with a friendly call!

Personal development expert Napoleon Hill once said "a goal is a dream with a deadline." Here's to a great year of turning your dreams into goals using your planner!