Fall Holiday



TRICK OR TREAT CANDY messages for word strips to attach to your Halloween Candy you are passing out to Trick or Treaters! (Remember, most of the time, the parents are now Trick or Treating with the kids!)

In a financial CRUNCH? Tupperware is HIRING! Would an extra \$1,000 a month be useful? Call me for an interview today! Your Tupperware Connection: "Have a Tupperware Shopping SPREE on meCall Your Tupperware Connection:			
Don't be a NERDTake your lunch in FREE TUPPERWARE! Call today and ask me how! Your Tupperware Connection:			
Do your friends SNICKER at your lunch containers? Well, they won't any more when you take it in FREE TUPPERWARE! Call today and ask me how! Your Tupperware Connection:			
If you'd like a RAISIN payor extra money for CHRISTMASCall me to start a Full-Time or Part-Time Tupperware Career! Your Tupperware Connection:			
Be a SMARTIE, date your NEW TUPPERWARE PARTY! Call me & schedule a date for your new Tupperware party and I have a GIFT for you! Your Tupperware Connection:			



Staple this message to a monthly brochure and hand them out to your trick-or-treaters.

You might say, "Here's a treat for you, (candy) and here's a treat for your Mom!"

You can also put a catalog and a message in the poly friend-finding bag with a Pay-Day candy bar. Tie the bag with curly ribbon. Fix lots of them and ask your friends and family to pass them out at their homes!



Hi! Happy Halloween!



Hi! Happy Halloween!



Here's a Treat for your child and a treat for you! As your neighborhood **Tupperware Consultant**, I look forward to helping you!

This is our Fall Monthly Brochure with lots of special offers...lt's not too early to start your Holiday Shopping.

We offer a variety of services and specially designed Tupperware Demonstrations. I'll be happy to customize one for you and your friends. Here's a sampling:

- 1. Traditional Parties
- 2. Microwave Cooking Classes
- 3. Bridal Showers
- 4. Kitchen Planning Services
- 5. Auction Parties
- 6. Fundraisers
- 7. Neighborhood Stop & Shops



I am looking forward to talking with you and helping you with your Tupperware needs!
Call me and place an order within 10 days and get 10% Off! Schedule a Demonstration within 10 days and receive a FREE PROD-UCT!

Tupperly Yours,



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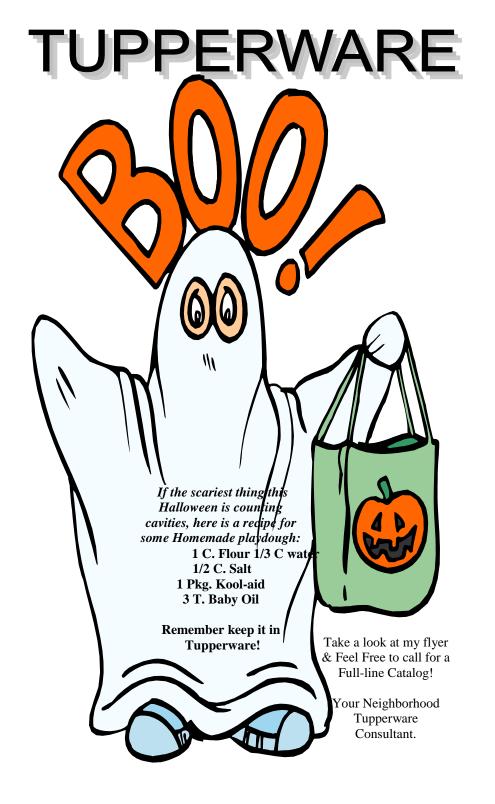
UCT!

Tupperly Yours,



P.S. With a Tupperware career, every day is a

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Dinner In a Pumpkin

1 small pumpkin, cut and cleaned out well.
reserve seeds in Double Colander, rise and let dry & bake
BROWN 2 LBS ground beef with onion in Tupperware 3Qt with Colander.
Add seasoning salt and pepper to taste.

ADD:

1 can cream of chicken soup

½ cup soy sauce
4 oz sliced mushrooms (1 small can, drained)

2 cups cooked rice

2 TBSP brown sugar

Spoon mixture into pumpkin. Replace pumpkin 'lid' and place filled pumpkin on greased cookie sheet. Bake at 375* for 1-1½ hours, until pumpkin is tender. To serve, spoon some of meat and pumpkin on plate....great with a tossed salad and crusty bread!



*(easy) Witches Fingers cookies

Tube of ready made cookie dough sliced almonds red food coloring

Paint almonds red, let dry. Shape cookie dough into finger shaped logs. Add painted nails on end.

Bake at 325 until golden brown.

*(easy) "Press-O-Lanterns"

(Rice Krispie Jack-O-Lanterns)

Make orange marshmallow Rice Krispies. Put red and yellow food coloring in with the marshmallows before adding the cereal. Butter hands and press Rice Krispies using a HAMBURGER PRESS. Decorate quickly by pushing corn or raisins into "treat" for eyes, etc.....Licorice rope can be used for the mouth or pipe on a face with a pastry bag.

*(easy) Spider Web cupcakes

Make standard cupcakes per box. Frost cupcakes white or orange. Pipe 3 black concentric circles on top and use a knife to draw them thru to make "web" lines. Top with plastic spider.





October Recipes



Spicy Pumpkin Soup

- 1. In a medium soup pot, melt 4 T. butter.
- 2. Sauté, stirring occasionally, until soft: 1 large onion, chopped, 1 leek, chopped (white part only)
- 3. Stir in and bring to a boil: 1 pound canned pumpkin puree, 4 c. chicken broth, 1 t. salt, 1/2 t. curry powder, 1/2 t. groung nutmeg, 1/2 t. ground white pepper, 1/2 t. ground ginger, 1 bay leaf
- 4. Lower heat and simmer, uncovered, for 15 minutes, stirring occasionally.
- 5. Remove the bay leaf.
- 6. Puree the mixture in batches in a or blender for smooth texture.
- 7. *(May refrigerate for 2 days at this point, if you want to make ahead of time.)*
- 8. Return to soup pot. Add 1 c. half and half.
- 9. Cook over moderate heat, stirring occasionally, until heated through.

~~**~~

Spooky Spiced Jack 'O Lanterns

1 3/4 cup all-purpose flour

1 cup whole wheat flour

1 tsp. each ground cinnamon, nutmeg and ginger

1/4 tsp. salt

1/2 cup butter or margarine

1 cup firmly packed brown sugar

1 egg

1 tsp. cinnamon vanilla

1/2 cup sour cream

20 crushed hard candies, assorted colors

- 1. In a 6-cup Thatsa Bowl Mini, combine flours, spices and salt. In mixer bowl, with electric mixer at high speed, cream butter and sugar until fluffy; beat in egg, then at low speed, mix in flour mixture and sour cream until soft dough forms. Wrap dough and chill 2 hours or overnight.
- 2. Preheat oven to 350 degrees F. On floured surface, roll dough to 1/8-inch thick; cut using a 3-inch pumpkin cookie cutter. Place cookies on foil-lined cookie sheet. Use a sharp knife to draw vertical curving lines on cookies to resemble a pumpkin, then cut out eyes and mouths. Re-roll dough scraps to make noses, then fill the eyes and mouth with crushed candies. Bake 4-6 minutes until cookie edges are lightly browned. Cook on baking rack 10 minutes, then remove to wire racks to cool completely. Makes about 2 dozen cookies.

~~**~~

Witches Punch

1 qt soft vanilla ice cream

1 qt milk

2/3 cup sugar

1 cup peanut butter

3 Tables. Cinnamon vanilla

Ground nutmeg

In 3 Qt. RemarkaBowl, combine ice cream, milk, sugar, peanut butter, vanilla and 2 tsp. nutmeg. Beat with electric mixer until well again before serving and blended and smooth. Chill. Beat purr into glasses or use in punch bowl. Sprinkle additional nutmeg on top.

Hot Witches Brew

5 Qt water

3 cinnamon sticks

46 oz pineapple juice

6 oz. frozen orange juice

6 oz. frozen lemonade

3 cups sugar

1 tsp. ground cloves

Heat in large pan, simmer for 30 minutes. Remove cinnamon sticks for serving.

Store in Tupperware 2 QT or 1 GALLON PITCHERS. Makes 6-7 qt.

~~**~~

Halloween Treats

Make orange marshmallow Rice Krispies. Put red and yellow food coloring in with the marshmallows before adding the cereal. Butter hands and press Rice Krispies using the HAMBURGER PRESS. Decorate quickly by pushing corn or raisins for eyes, Licorice rope can be used for the mouth.

~~**~~

Halloween Popcorn Balls

1 cup white corn syrup

1 small orange Jell-O

1/2 cup granulated sugar

9 cups popped popcorn

Mix Jell-O, syrup and sugar and heat to boiling point. DO NOT BOIL. Pour syrup over popped corn.

Butter hands to make popcorn balls. Let cool on waxed paper.

~~*~~

Monster Cookies

This recipe makes 30 dozen cookies, so roll walnut sized balls, freeze, and bake just what you need each time.

12 eggs

2 LBS. brown sugar

4 cups white sugar

1 TBSP. vanilla

1 TBSP. Cinnamon Vanilla Spice

1 TBS white corn syrup

24 oz chocolate chips

8 tsp. baking soda

1 LB butter (or margarine)

3 LBS. peanut butter

46 oz box of quick oats

1 LB of M&Ms

Mix all ingredients in That's A Bowl or Fix-n-Mix bowl. If freezing dough, roll into walnut size balls and place in Freezer Mate Large 1 containers. When ready to bake, place on cookie sheet and bake at 350* for 12 min- do NOT over-bake!

Pumpkin Dip

4 cups confectioner's sugar (sifted)

2 - 8 oz. pkgs. cream cheese (softened)

1 - 30 oz. can pumpkin pie filling

3 tsp. cinnamon vanilla

1 tsp. ground ginger

Combine sugar and cream cheese, beating until well blended. Add remaining ingredients, mixing well. Store in the refrigerator. Serve with purchased ginger snaps. You could also use this as a topping on ginger bread. This recipe makes 7 cups and can be easily cut in half.

~~**~~

Pumpkin dip #2

1 can Pumpkin Pie Filling

1 can Thank You Vanilla pudding*

2 tsp. Cinnamon Vanilla

Small tub Cool Whip

Mix together. Chill. Dip with Ginger Snaps, sugar cookies, etc.

* If you want, you can just make up a small box of instant pudding according to package directions and then just use 1 1/2 cups for this recipe.

~~**~~

Spaghetti and Eyeballs

1-1/2 lb. ground hamburger

1 cup seasoned bread crumbs

1 Tbs. ketchup

1 egg

3 Tbs. Italian Spice

1 (7 oz) jar pimento-stuffed olives

1 (14 oz) jar spaghetti sauce

3 quarts water

1 tsp. salt

1 (8 oz) package spaghetti

- 2 Tbs. butter or margarine
- 1. Pre heat oven to 350 degrees
- 2. Mix ground beef, bread crumbs, ketchup, egg, pepper, and oregano in a large bowl. Form into about 18-24 eyeball-sized balls.
- 3. Press an olive into each eyeball, pimento side out. Place the eyeballs in a baking dish, cover, and bake for 45 minutes
- 4. About 15 minutes before the eyeballs are done, fill a large pot with 3 quarts of water. Add salt. Follow the package directions to cook the spaghetti.
- 5. Drain noodles and transfer to a serving bowl. Toss with butter or margarine.
- 6. When eyeballs are done, carefully spoon onto the spaghetti, irises up. Spoon the sauce from the pan around them. Serve with thinly sliced black olives -- eyelashes! Happy eating!

Bubbling Brew

2 qt. apple cider

1/4 cup brown sugar

1/4 tsp. salt

1 tsp. whole cloves

1 tsp. whole allspice

1 Tbsp Cinnamon Vanilla

1-3 sticks of cinnamon (broken)

Simmer in saucepan for 15 minutes. Serve hot keeping GOBLINS away!

~~**~~

Dinner In a Pumpkin

1 small pumpkin, cut and cleaned out wellreserve seed in Double Colander, rise and let dry. Brown 2 lbs. ground beef with onion in Tupperware 3 Qt with Colander. Add seasoning salt and pepper to taste.

ADD:

1 can cream of chicken soup

½ cup soy sauce

4 oz sliced mushrooms (1 small can, drained)

2 cups cooked rice

2 TBSP. brown sugar

Spoon mixture into pumpkin. Replace pumpkin 'lid' and place filled pumpkin on greased cookie sheet. Bake at 375* for 1-1½ hours, until pumpkin is tender.

To serve, spoon some of meat and pumpkin on plate....great with a tossed salad and crusty bread!

~~*~~

Macaroni and Cheese

1-1 1/2 c. uncooked macaroni

2 Tbsp. Flour

1/4 c. chopped onion

1 tsp. Salt

Dash Pepper

1/2 tsp. Dry mustard

Dash Tabasco or hot sauce

1 c. milk

1 c. water

2 Tbsp. Butter

1-1 1/2 c. (4 or 5 oz.) cubed Cheddar cheese

Bread crumbs, optional

In 3 quart casserole combine macaroni, flour onion, seasonings, Stir in liquid and dot butter. Cook covered tightly for 10 –12 minutes at 100% power until macaroni is about tender, stirring once or twice. Blend in cheese, sprinkle with crumbs and let stand for 3-5 minutes until cheese is melted through.

~~*~~

Non-Toxic Make up

1 part shortening 2 parts cornstarch food coloring Mix and apply....store unused make-up in 2 oz Midgets.

To Remove Make-up

2 tsp. cold cream 1 or 2 drops food coloring Mix with spoon, apply and wash off with warm water.

Halloween Games



Cat Game

This "Cat" crawls......caterpillar
This "Cat" lives in water....catfish
This "Cat" stands on the table...catsup
This "Cat" grows tall and thin...cattails
This "Cat" is eaten by cats....catnip
This "Cat" is a book.....catalog
This "Cat" is found in a pasture....cattle

Name The Nut

A treasure holderChestnut
A girl's nameHazel
A side of a buildingWal-nut
A vegetablePea-nut
A dairy productButter-nut
An instrument of correctionHickory nut
A letter of the alphabetPe-can
A South American countryBrazil
Nearest the seaBeach nut
A beverageCoconut
A fruitGrape nut
A nut that is not a nutDo-nut

Halloween party game

Guests write the word "Halloween" vertically and write something next to each letter that can be stored in Tupperware products. For Example:

H—Ham(deli-keeper, Cold cut keeper)

A—Applesauce (20oz servalier bowl)

L—Lettuce (Fridgesmart round)

L—Leftovers (Wonder set)

O-Olives (Pick a deli)

W-Weiners (Dog House Set)

E—Eggs (Egg tray)

E-Eclairs (Dessert Server)

N-Noodles (Shelf Smart)

Introductory Game

Using things related to Halloween, have each guest give her name and something that starts with the same first letter as her name. Such as my name is Jackie and I'm a Jack-O-Lantern, my name is Fran and I'm a Fraidy cat, My name is Thelma and I'm a Tombstone!

Midget Game

Put as many pieces of candy corn in a 2 oz. Midget Tumbler as you want—or in the new #1 Counterpart—have each guest guess how many are in it-give a prize to the closest one.

Demonstrate

The Jumbo Canister for a Trick or Treat Pail. 2 oz. Midgets filled with candies as party favors. Little Wonder Set filled with chocolate ice cream or orange sherbet for refreshments. Serving Tray or Serving Center as Trick-or-Treat serving dishes at the door. Season Serve for Popcorn Balls or Candy Apples.

Have A Tupperware Halloween Party
Have guests come in costume and give a gift to
the one with the most outstanding costume.
AT MORNING PARTIES, INSTEAD OF PLAYING ONE OF THESE GAMES, GIVE A GIFT
FOR:

- Hostess or guest who has been married 13 years.
- 2. Anyone with a birthday on the 13th or on Halloween
- 3. Have guests list all the superstitions they can think of.
- 4. Have an extra surprise gift for each hostess during "Trick or Treat" Week who has 13 or more Adult guests!



Make Your Parties Fun - - - -

And everyone will want to date with you!

Suggest a Halloween Tupperware party. .can be dated from now until Halloween. Your hostess need only serve cider, donuts and coffee. She might want to ask her guests to come in costume, if so, you will award a prize or prizes for the funniest, most original, etc. . . Or, she may want a hobo party where all the guests come in outfits like hobos or bums. In any case, even if no one dresses up, your

Halloween parties can be lots of fun!

Here Are Some Ideas!

- 1. Of course, decorate your display with a Halloween theme and color scheme lots of tangerine green and yellow.
- 2. Carry your game prizes in a plastic pumpkin (available at the local stores)
- 3. You might want to buy a real pumpkin (plentiful at this time of year) and offer it as an incentive for the first dating or a prize for the best costume.
- 4. Purchase Halloween candies and fill your Serving Center, or Serving Set. Demonstrate item, then pass around to guest so each can help themselves to a treat!
- 5. Remind your Hostess that any guest who brings a guest will get a Treat!
- 6. Offer an extra gift to your Hostess if she has "13" in attendance.
- 7. Decorate for Halloween a Canister . .suggest children use for Trick or Treat Container. Bags rip easily. Mothers get a treat too!
- 8. Suggest when Hostess or guest make popcorn, use the Cinnamon vanilla seasoning to sprinkle on. Very tasty!! Or... Use Kettle Corn with the seasoning to make a sweet taste!
- 9. Use a Halloween Game Bag tie orange and black ribbons onto game prizes and put into pumpkin or trick or treat bag with ribbons hanging out of the top. Each time a guest wins a prize, she gets to pull it out with the ribbon.
- 10. Play the following game for lots of laughs!

Divide the group into four groups - each time Goblin, Owl, Black Cat, and Witches are mentioned, that group will respond with their reply:

Goblins say: "Trick or Treat" Black Cats Say: "Meow, Meow"

Owls say: "Who, Who" Witches Say: "Hey, Hey, Hey"

Read the following:

One dark and spooky Halloween night we all sat on the patio which was all decorated with lighted pumpkins, skeletons, ghosts and corn stalks. We had fun telling spooky tales we heard as children, about Goblins, Black Cats, Owls, and Witches. Up in the tree sat the Owl and on the fence, sat a Black Cat. Suddenly, Goblins tried to scare us. We were surprised to see so many Goblins. We award a prize to the Witch who grabbed her gift and flew towards the moon on her broom. About that time our dog chased the Black Cat and this scared the Owl who flew after the Witch. The next group of Goblins told us a scary story about a dog chasing a Black Cat, who scared an Owl, who flew after a Witch. We quieted the little Goblins and sent them on their way to tell others about the Owl, the Black Cat, and the Witch. Our house will be long remembered as the Spook house with its own story about Goblins, Black Cats, Owls and Witches That Flew To The Moon.



Want more datings in your Datebook? Want to get into new chains, meet new people, Go into new neighborhoods? Now's the time to "Haunt" for these things. . . And here's how. . . .

First, we're going to put a spell on you with these magic words - - -"I Can" every morning look at yourself in the mirror and repeat these magic words three times - - -"I can - - - I can - I Can" With this magic spell in effect, you're ready to start friend finding in a new way! Prepare a "That's-a-Bowl" with Halloween cutouts. Make it as neat and cheerful as you can and then put these things inside:

Party Planning Packages
Datebook and Pen
Recruiting Literature
New Thank You
A New Piece of Tupperware
A Lot of Game Prizes

Don't be related to the "Boo's Brothers"! They are ghosts who held too many ghost parties and put themselves out of business! Always encourage your hosts to have a few friends around the kitchen table for some fun and friendship! People buy more when they see it... and the power of demonstration is the key to your future! Create a desire for more Tupperware than people can afford at one time!

You will also want to keep the current Host Gift Special in your car so they can be shown to the Hostess planning a party. Now you're ready to go "Trick or Treating!" You might want to say something like this when you knock on the door.

"Good morning! (Smile) I'm in a little early with Trick or Treaters, but I have a tricky little Tupperware item here (show game prize) and if you can tell me what you could use it for. . I'll treat you with it!" (You'll have fun with a lot of possible suggestions and it will break the ice. If she cannot guess, be sure and tell her the possible uses and then Give Her The Gift Anyway. Then you may want to say: "Are you familiar with Tupperware?" "Do you have a moment that I might show you this brand new Tupperware item? Usually she will ask you in. . .you show her the new Tupperware, then the extra gifts she might earn by asking a few friends over for a party. . .tell her all about the Hostess Gift Specials she might earn (or go to the car and get your sample to show her.)

From then on, you can explain the newer items in Tupperware, ask her how long it has been since she's attended a party, etc. Suggest that she Date a party with a Halloween theme. That you'll provide fun games, gifts and be able to service all of her friends and neighbors. You might even want to suggest a "Hobo party" where all the guest come in hobo costume. Get excited, and make the party sound like fun. She'll catch her enthusiasm from you. If she cannot date right now, ask her if you may put her on your special "Call Back" list. Let her know that you are here to service her. Then. . .Don't forget to call back. The parties you are dating now are going to lead into your Christmas parties and many Hostesses will be re-dating themselves for Christmas shopping.

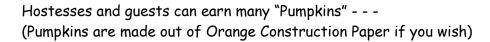
Great Pumpkin Bucket...

Make a "Great Pumpkin Bucket" from a "That's-a-Bowl" (Line with orange crepe paper)
Using electrician tape or other black tape (or black paper cutouts) make eyes, nose and mouth
for a Jack-O-Lantern.

This is a contest for Hostesses and guests sponsored by you just for your own customers

Starting now until Halloween.

A Hostess or guest may win any item of Tupperware listed on page 29 on a drawing basis. Hold a drawing the last party you hold before Halloween.





- 1. 2 Pumpkins for each \$35.00 order
- 2. 5 Pumpkins for each time you are a Hostess
- 3. 4 Pumpkins for dating a party (Hostess or guests)
- 4. 3 Pumpkins for Hostess when 12 or more guests are present at the party

Ideas

*Share the new recipe sheet on Jack-O-Lantern Goodies

*Buy a Halloween centerpiece or plastic pumpkin for your display, along with artificial fall flowers. Use a cardboard pumpkin or ghost cut into a jig-saw puzzle parts, hand one piece to each guest on a team and see which team can put their pumpkin or ghost together first.

*Halloween theme stickers in catalogs create a party mood - and those with a sticker may receive special prizes from you!

*Suggest That's-a-Bowl for punch, popcorn or to bob for apples

*Pumpkin cookie cutters are fun for kids to paint and serve, and fun to give for kids who come to the door. Hint keep dough cold for best result when cutting out the cookies, use round cookie cutter M & M's for eyes & mouth.

Halloween Popcorn Balls - 1 c. white corn syrup... 1 small pkg. orange jello... 1/2 c. granulated sugar... 9 c. popped popcorn... Mix jello, syrup and sugar ... heat to a boiling point. But <u>do not boil</u>... Pour syrup mixture over the popped corn. Butter hands to make popcorn balls.



Newspaper Game

Give each guest at the party one sheet of newspaper. Behind their backs, they are to tear out the shape of a witch. Choose the one that looks the most like a witch and give her a gift. Then give each of the other guests a gift just for trying.

Superstition Game

Go around the room and have each guest say a superstition. Keep going until someone misses. When she misses she's out of the game. Last one left with a superstition is the winner! This is a great Ice-Breaker! Also good when a hostess wants to wait for more guests to arrive.

Or - - -You could have guests list as many superstitions as they can in a 3 minutes - - Here a few:

Black Cat Walking under a ladder 4 leaf clover Rock an empty chair

Knock on Wood Broken Mirror

Drop a Fork Open an Umbrella in House

Drop a Spoon
Rabbits foot
Step on a crack
Itching palm
Hat on the bed
Bird in the house
Bread and butter

See a pin, pick it up, all the day, have good luck! See a pin, let it lay, Trouble comes your way!

Bag of Fun Game

Items needed - - 2 pair of oversize canvas gloves, 2 masks, 2 Trick or Treat Bags, and wrapped Halloween Candy. Divide group into teams. Give first person on each team a pair of gloves and bag with the mask and candy in it. First they put on the gloves, then the mask and last they unwrap the candy and eat it. Take off the mask and the gloves, put them back into the bag and pass the bag on to the next person. The winning team gets a gift each, and the runner up team gets a souvenir gift each.

Halloween Story

Read aloud this story, have guests write this Halloween symbols mentioned after you finish reading the story. . .or have them listen first as you read and count how many you mentioned and write the total number of symbols down on a paper, the one closest to the actual number wins—(9 is the correct number)

(Story to follow)

The Witch was having a party. . . a Tupperware party of course! She rode her Broom 'cause she didn't have a horse! She invited Mr. Ghost and Black Cat was coming too! She was serving Pumpkin Pie and some of her Witches Brew. She knew she could have her party without a worry or a care. . Because even Ghosts, Black Cats, and Witches use Tupperware!!

Drawing Pumpkins

Have each guest put their paper on their head and draw a pumpkin and decorate it as a Jack-O-Lantern! Prize to the best artist!

Midget Game Relay. . .

Put 10 pieces of Candy Corn into 2-2oz midgets. Divide group into teams, the first person on each team puts the midget between her knees and walks across the room and shakes the corn into a Wonderlier bowl. . .then picks up the candy and gives it to the next on her team....first team done, wins!

Halloween Tic-Tac-Toe

Have guests draw a Tic Tac Toe Board and fill in each space with something that pertains to Halloween. If they match up or down or across with any of these words they are a winner!

Ghost	Goblins	Corn	Skeleton
Mask	Costumes	Bats	Scarecrow
Witch	Candy corn	Cider	Candy Apple
Black Cat	Owls	Pumpkins	Apple

Superstitions

Have guests jot down the Explanation of these Superstitions:

- 1. If your nose itches, it means that you're Going to: Kiss a Fool
- 2. If you sing before breakfast, you'll: Cry before Supper
- 3. If your ear burns, it is a sure sign that: Someone is Talking About you
- 4. If a burning candle has its wick toward you: You'll get a letter
- 5. When you see a pin, be sure to: Pick It up
- 6. If your right hand itches: You will receive money
- 7. If you drop a fork, it means that: A Woman will call you soon
- 8. If you spill salt, you should: Throw a Pinch over your left shoulder
- 9. Whenever you boast of good fortune, be sure to: Knock on Wood
- 10. If you should pass a load of hay: Make a wish
- 11. If a black cat runs in front of you, You will: Have Bad luck
- 12. If you take more bread and already have bread, Someone is: Coming to visit who is hungry.

Suggested Halloween recruiting Bid

It's getting near Trick or Treat Time and at Tupperware parties, always there's a Treat I'd like to share with one or two of you and that Treat is a Tupperware Dealership! It'll be No Trick at all to pay your Christmas bills if you Treat Yourself to being a Tupperware dealer now. It really is a Treat, Not A Trick to become a demonstrator. Hobgoblins don't really disappear after Halloween. They come back around Christmas time in the form of bills to pay! This year, why not Trick all Hobgoblins by having extra cash for paying bills. Just put "E.C." on the bottom of your order card for "Extra Cash" so I can help you Treat yourself to a TW dealership!

Fall Decorating Ideas



- 1. Buy 6 yards of material in one long piece in a very pretty, bright, Emerald Green The bright green can be used all through the Fall Holidays, trimmed for each season, and is really pretty with the new colors of Tupperware.
- 2. Purchase some decorations such as paper or plastic pumpkins and some pretty orange and gold flowers. *Be sure to keep all your receipts for your Tax Deductions in the Spring at Tax Time*
- 3. Add some "stick-on" bows orange and yellow brown and green You'll find that your Gift suggestions will sell Tupperware this fall.
- 4. Have one Christmas Gift gift wrapped on your table to give them ideas for Christmas. En courage early shopping! Also give yourself the gift of a new career!! Try Tupperware!
- 5. Have baking ideas and show the items of Tupperware to either store the baked goods in or pieces to help during the baking. . .for example: Mix-N-Stor, Measuring Cups, Spoons or Wonder Mat, etc.
- Every Week, change your display and change the ideas that you are giving as that makes Every party like "opening night" and you are sharing your Best ideas with your guests!
- 7. Pass out different recipes at each party -(Make sure your name, address, and phone number are stamped Somewhere on each recipe) Also try adding your website address...
- 8. Make sure your Kit is Rotated each week. (exchanging a new piece of Tupperware for one in your kit to keep your Tupperware always new and shiny.)
- 9. Make sure all Tupperware is Clean and Unscratched Never used or from your kitchen.
- 10. Set up your display at home stand back and check "Does My Display Have Eye Appeal?"
- When setting up your display, make sure you put the smaller items in the front of the table and larger ones in the back. Demonstrate the items of Tupperware that retail for over \$30.00 in your Demonstration Party sales will increase!
- 12. Take 6" candle ring of flowers in your oranges and gold (or green and red) around the dish of the Serve it all and press dish back into the tray. Makes an attractive serving piece with very Little effort.

- 13. Also, to blend in with display, take sherrly elegant products and buy some small candle rings of flowers in Fall colors and place around them. Suggest fruit or shrimp salad in these and put this Tupperware Serving dish on their best china salad plate looks so pretty on the Thanksgiving table.
- 14. Serving Center Set is excellent for fall and Holiday Suggestions! Simply by adding a fall or winter spray of flowers next to the set, you'll see the color and serving suggestions come alive!
- 15. Special ideas for Halloween:
 - A. That's-a-Bowl Makes a great bowl for dunking apples!
 - B. Either Cake Taker Bowl Can be used as a punch bowl1
 - C. A Canister with orange paper
 Use black paper to make cat eyes, nose, etc. for Trick or Treat bag, or just for holding Holiday Goodies!
 - D. Serving Center filled with candy, cookies, fudge, brownies, etc...will be a pretty decoration.

Reap A Bumper Crop Of Sales This Fall. . .

This is the time of the year in Tupperware when consultants should start looking ahead toward the fall selling season. The period from labor day until Christmas is our peak selling season! No matter how much you have sold already this year. . . You'll exceed it by far this fall!

So take a few minutes - -Check over your kit . . .Plan your demonstration and decorating ideas. . .make a quick trip to the store to pick up a few inexpensive decorating items...clean up your kit and have the greatest items available for display. . .Don't forget to have special colored "Net Items" saved up for Fall Games! Have you already stocked your kit with the newest Tupperware Releases? - Please Do!

After you have cross-checked your kit, sit down and make your plans for the weeks ahead.

Contact your former Hostesses and remind them that Christmas is not too far away and that they should plan a party soon so that they and friends can purchase Tupperware for the many names on their gift list.

Experienced consultants know that proper Planning in the fall is what produces those High sales during the last 3 months of the Year!

People are doing their Christmas shopping earlier each year, so, put Tupperware in their minds. You'll enjoy a tremendous fall season if you plan ahead. . . If you wait until later in October and November - - It may be too late - - - -

STUDIO DI DELL'ANNO DE L'EXP

WORD SCRAMBLE

On pages of construction paper, write the following scrambled words. Divide the party into 2 teams. Hold Scrambled word up and the first team to unscramble it, gets a point.

KALCH STAC	Black Cats
SKIPPUMN	Pumpkins
ELESOKSNT	Skeletons
TABS	Bats
CTKRSI	Tricks
CRSSOOBIMTK	Broomsticks
SLOW	Owls
SNILOBG	Goblins
TSOSHG	Ghosts
ICWHT	Witch
SETTAR	Treats

See how many words can be made from the word "Halloween". The guest with the most legal words wins a prize.



QUESTION:

Why did the ghost have a tummy-ache?

ANSWFR:

For gobblin his food too fast!

DRAWING GAME

Have guests draw a picture of a JACK O LANTERN with the paper placed on their head or on their lap with eyes closed. You direct the drawing one step at a time. INSTRUCTIONS:

Draw a circle for the pumpkin...

Put in a smile... Draw a stem...

Now draw a right eye... give him a nose... Now draw a left eye...

Put teeth in the mouth.

POINTS:

You can give them points for each part they have in the right spot on their picture. Guest with the most points collected receives a large prize; others with smaller gifts. Lots of laughs!

HALLOWEEN SENTENCES

- 1. If you live in a graveyard, what kind of key would you use to open the gate? SKELETON
- 2. What would you be doing if you had a cold in the throat? COFFIN
- What kind of jewels do ghosts wear? TOMBSTONES
- 4. What do ghosts do to get ready for a play? REHEARSE
- What does a ghost say when he woos his girl? SPOOK TO ME
- 6. What does a ghost chew? SPIRIT GUM
- 7. What kind of glasses does a near sighted ghost wear? SPOOKTACLES
- 8. Why does George Washington's ghost always stand? HE NEVER LIES
- 9. What is a witches favorite brew? WHITCH HAZEL
- 10. What is a ghosts theme song? I AIN'T NO BODY