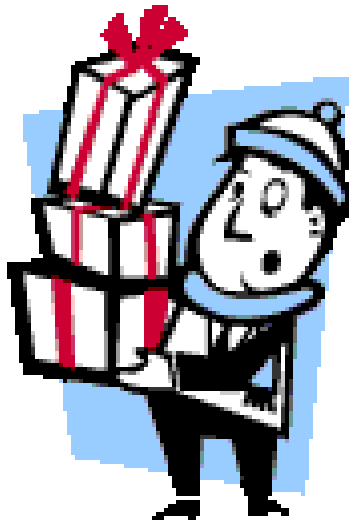


The 12 WAYS of Christmas!



**Training Manual for GREAT
success as we finish this year!**

12 Ways to Make \$1200 before the holidays!

1. Hold parties starting with your own

2. Black Friday/Midnight Madness

3. Offer Spouse shopping/wrapping

4. Party in a bowl

5. Basket Party/Office party

6. 10 X 10 (10 people collect \$100)

7. Toy Donation/Charity

8. Cookie Exchange

9. Candy Making Class

10. Sample Sale

11. Last minute gift ideas

12. Fundraisers



12 Ways to Hold 12 parties before the holidays!!

- 1. Theme parties**
- 2. Cookie exchange – bring dozen cookies**
- 3. Candy making class/workshop**
- 4. Husband/guys shopping night**
- 5. Stocking Stuffer Party**
- 6. Appetizer evening**
- 7. Girls night shopping - Tuppertini**
- 8. Fundraiser – Sponsor a family**
- 9. Office Get together – stop n shop**
- 10. Midnight madness party**
- 11. Host your own – stranded consumers**
- 12. Retro party; Ugly Tupperware Party**



12 Reasons to Join our Company before Christmas:

- 1. Love TW!!**
- 2. We are a wonderful company**
- 3. Biggest party time - earn the money**
- 4. Personal gift shopping – shop your store**
- 5. Friends will know where to buy TW**
- 6. Tax benefits**
- 7. Train now for January**
- 8. Earn gifts, rewards, cars, trips**
- 9. Highest contact time with friends/family**
- 10. Quick shopping opportunities**
- 11. Purchase samples**
- 12. SPIRALIZER!**



12 Must have Products for Mini Trade Shows and Craft Fairs!:

- 1. Shape O Toy**
- 2. Quick Shake Container**
- 3. Bell Tumbler/Sipper Seals**
- 4. Super Snack Set (Little Minis & Snack Cups)**
- 5. Thatsa Bowls**
- 6. Sandwich Keepers**
- 7. CrystalWave Soup Mugs**
- 8. Microwave Reheatable Cereal Bowls**
- 9. Measuring Mates Set**
- 10. Cold Brew Carafe**
- 11. Wonderlier Bowl Set**
- 12. Gadgets – peeler, can opener**



12 Ways to Line up 12 Parties for January!

1. Hold parties now

2. Choose your available dates now and block them off – green highlighter

3. Conversations are important – share your goals and ask for help

4. Call past January Hosts/customers

5. CKP parties (Custom Kitchen Planning) Start with your own kitchen. Take photos.

6. Call anyone who has ordered MMs

7. Vendor/craft show leads

8. Front load your month

9. Get your family involved

10. Ask for referrals

11. Wear a button that says.....

12. Don't give up!!



12 Ways to Be Organized

- 1. Prep party planning packs**
- 2. Mail host packs before the holidays**
- 3. Prep party gifts/giveaways/prizes**
- 4. Kit packed and ready – home parties**
- 5. Keep a file folders for ideas**
- 6. File customer receipts by month – easy access**
- 7. Keep office tidy**
- 8. Pack & deliver orders promptly**
- 9. Keep a working list of potentials**
- 10. Datebook – color coded**
- 11. To do lists**
- 12. Set up your FB party in TuppSocial**

